

November 12, 2020

Subject: The Explanation for the Change in Operating Results for the 3-Month Period Ended September 30, 2020 ("Q3'20") by More than 20% Compared to the Same Period of Previous Year

To: Directors and Managers
The Stock Exchange of Thailand

THAI CAPITAL CORPORATION PUBLIC COMPANY LIMITED and its subsidiaries ("TCC") would like to report our consolidated operating results for Q3'20 as follows:

TCC has 2 businesses; coal trading and wholesale agricultural market. TCC had net loss for Q3'20 of Baht 3.0 million or 2.5% of total revenues, compared to the previous year with net loss of Baht 0.3 million. The operating result is as follows:

TCC had revenue from sales of coal for Q3'20 amounting to Baht 117.3 million, decreasing from previous year by Baht 67.3 million or 36.5% largely due to high competition in domestic market. However, the gross margin of coal business for Q3'20 increased as compared to previous year (22.9% vs 13.8%). Selling expenses of coal business amounting to Baht 15.8 million, increasing from previous year by Baht 3.9 million or 32.8%. When compared to revenue from sales, selling expenses for Q3'20 were 13.5% which were higher as compared to 6.4% for Q2'19.

Administrative expenses amounted to Baht 13.2 million, increasing from previous year by Baht 0.2 million or 1.5%.

Company had tax expense for Q3'20 of Baht 0.5 million.

Please be informed accordingly,

Yours Faithfully,

(Mr.Kamphol Patana-anukul)
Chief Financial Officer